
Frequently Asked Questions

Course Title: CON 110: Mission Support Planning

Course #: 1310

Duration: 5 days

Delivery Method: Instructor-led live classroom

1. What business or organizational need does this course address?

In this training course, students will gain the knowledge and skills necessary to perform planning and presolicitation activities during the acquisition planning phase of the acquisition process from forecasting requirements through receipt of procurement requests.

2. Who should attend?

This training course is designed for personnel new to the contracting workforce who are seeking FAC-C Level I training and noncontracting personnel who play a role in the acquisition process and require this course for certification in their career field.

3. What will I learn how to do in this course?

- Establish successful customer relationships
- Develop a mission support strategy
- Apply acquisition regulations
- Conduct market research
- Analyze requirements documents
- Implement socioeconomic programs in accordance with regulations
- Understand methods of acquisition and types of contracts
- Provide for competition
- Plan for source selection

4. What kinds of activities are included in this course?

Lecture, discussion, practical exercises, and independent readings

5. Are there prerequisites for this course?

Suggested:

- [CON 100: Shaping Smart Business Arrangements](#)

6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

This course meets one of the training requirements for Level I FAC-C certification.

8. Does this course count for credit toward a Management Concepts Certificate Program?

No, this course is not applicable toward a Management Concepts Certificate Program. However, many Management Concepts courses do count for credit toward a Management Concepts Certificate Program. Click [here](#) to see a full list of Management Concepts Certificate Programs.

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Basic

CEUs: 3.2

CLPs: 40

10. What course(s) do you recommend after I complete this course?

No Information Available.